

## "WE ARE THERE WHERE YOU NEED US"



## MESSAGE FROM THE CEO'S DESK

In the words of the legendary footballer Pele, "Success is no accident. It is hard work, perseverance, learning, studying, sacrifice and most of all, love of what you are doing or learning to do."

As we look back on the 20 years of the presence of Wilh. Loesch in India and the journey thus far, we realise that our success has surely not been an accidental achievement. It has been a lot of hard work, success and some failures, but the strong will to succeed and determined perseverance, coupled with the constant will to learn has made us arrive at what we set out 20 years back to achieve.

Over the years, we saw great relationships build with colleagues, clients, vendors, service providers, and we have weathered through the struggles to proudly say that we have achieved what many just dream of. We fell in love with the work that we do, and it has now become a part of our lives, and the passion today is much stronger as we prepare to face the new decade ahead.

Our group of companies have always lived by our corporate tagline of 'Someone to rely on' and we have persistently tried to live up to this. As we look back and reminiscence over the 100s of successful projects delivered globally and the value we have added to the businesses of our clients & customers, we are proud of what we have achieved.

The new world has brought many challenges, and we at Wilh. Loesch group realise the need to keep creating new and progressive approaches in our service offerings and operations, and to continue to contribute to the growth of our customers. As result we have diversified and added services that we are confident will add value to the growth of our customers, and as a result continue to achieve greater success for us a business as well.

At this moment I would personally like to thank each one of our colleagues across the globe, along with every individual who has in his or her own way contributed to our success story. Without you seeing the same dream and supporting the vision, we would not have been who we are today.

Our success would not have been possible without the trust of our customers, who have shared in our incredible journey over the last 2 decades. And we look forward to continuing to serve and support all of you in our efforts to exceed expectations and build further on that trust.

Thank you once again and let us persevere to achieve greater success - Together!

Sanwar Kanoria

Wilh. Loesch Group of Companies

## **OUR SERVICES**











Meet the Wilh. Loesch Group Team who work tirelessly behind the scenes to ensure our clients get the services committed!

## DISMANTLING & RELOCATION

PLANT VISIT
Prepare as Built Inventory

MAKE

E

PREPARE LOAD IT ON TO SHIP

TRANSPORTATION

Match Marking / Barcoding /Color Coding

ing / Barcoding Prepare Final Documentation

Break Bulk / Containers

and delivery up to Site

STUDY

Documents and Make

MAKE
Rigging / Dismantling

MAKE
Transportation & Customs

UNLOADING
From Ship / Custom Clearance

REASSEMBLE

and Installation

# 4 PILLARS OF RELOCATION OF PLANTS

### OUR STRENGTHS

- Barcoding / logistics for Relocation of used plants
- **Experience** in project logistics for the big industries
- Innovative solution for logistic challenges
- Own assets in India for inland haulage

# WE ARE SPECIALISTS IN RELOCATION

- Inspection of documents, isometric drawings, barcoding of machinery.
- All supporting port and Custom services related to inspection of plant at discharge port, monitoring of missing documents, age of machinery.
- Catering to the most difficult terrain and the remotest area.





















## Have a look at the video about our barcoding activity and advantages during Dismantling and Reassembly

https://www.youtube.com/watch?v=SNtovKE1Epk&feature=youtu.be







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## **FREIGHT FORWARDING**

#### **CEMENT** & STEEL

Core Area of operation: Bangladesh / Bhutan / China / East Africa / Europe / India / Malaysia / Nepal / USA / Vietnam

Expertise & Experience in handling logistics of Cement & Steel Industries Industries

Understand logistic needs of Large / Mid Size Engineering & EPC companies. We deliver as per schedule without any damage to machined surface.































































#### RENEWABLE **POWER**









Expertise & Experience in handling logistics of Hydro Power Project over 4000MW, largest being 1200 MW in the State of Sikkim, India.



























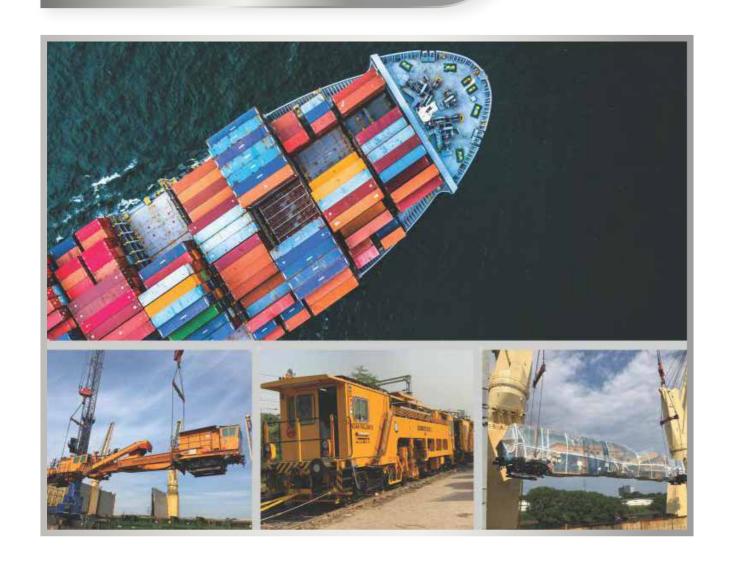


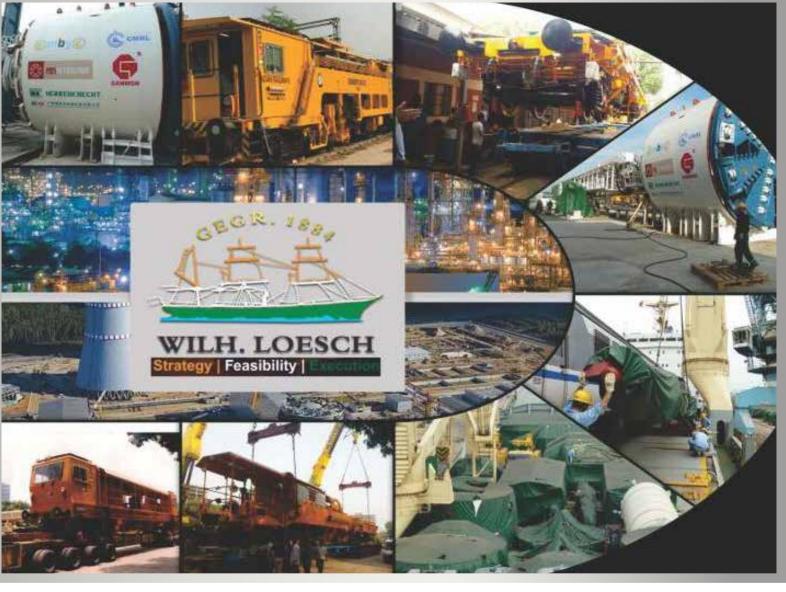






## **INFRASTRUCTURE**



















#### **AUTOMOTIVE**

#### **APOLLO TYRES**

Project Name: Radial Tyre Project

Country of origin: Austria and Belgium

Port of Discharge: Mumbai

**Scope:** Ocean Freight and Clearance

Nature of the Cargo: Second Hand Press Machines 9000 FRT





#### **MRF**

**Project Name:** Expansion Project

Country of origin: locations US, UK, Germany, China, Taiwan

Port of Discharge: Chennai

**Scope:** Ocean Freight. Some warehousing and distribution activities

Nature of the Cargo: Tyre machinery, containers and break bulk





#### **CONTINENTAL TYRES INDIA**

Project Name: Modipuram project

Country of origin: Germany

Port of Discharge: Mundra

**Scope:** Surface transport in Germany, Ocean Freight, Custom clearance in India, Surface transport from port

Mundra to Modipuram

Nature of the Cargo: Tyre & New plant machinery,

500 containers and break bulk





#### **JK TYRES**

**Project Name:** Expansion Project

**Country of origin:** Various locations Europe & China

Port of Discharge: Mumbai & Chennai

**Scope:** Ocean Freight

Nature of the Cargo: Tyre Plant Machinery 3000 FRT



# CUSTOMIZED WAREHOUSING



Wilh Loesch – Sealand is into Customised Warehousing since 2003.

Providing Customised Warehousing solutions for EPC and Manufacturing companies on Pan India / Nepal basis.

Warehousing Management with our own software, operation team and MHE.



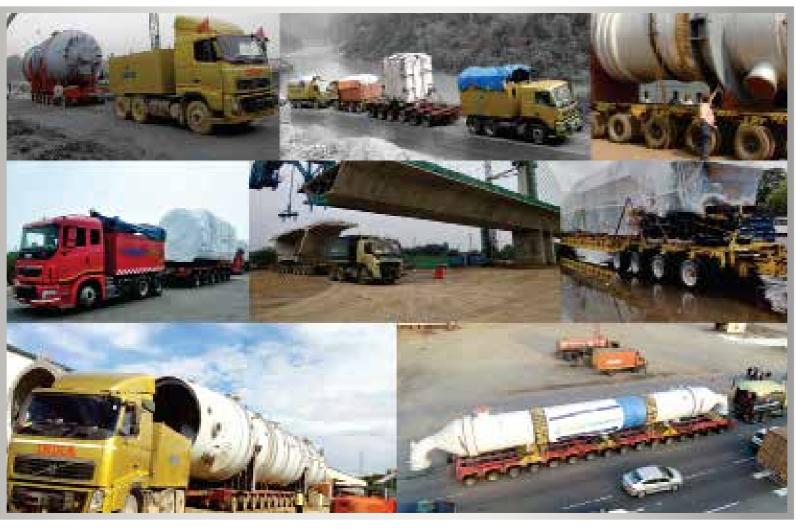




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## **INLAND TRANSPORT**



In-house Engineers & Transport Department to ensure proper processes are followed for transportation.

Understanding client's requirements & propose cost effective & safe solutions



Indian Railway

Brand	Model	Units	Capacity per axle	Payload	Total
TRATEC	HB/2Axle	8	18 Tons	13.5 Tons	16
TRATEC	HB / 4Axle	8	18 Tons	13.5 Tons	32
TRATEC	HB/6Axle	8	18 Tons	13.5 Tons	48
				Total	96

Brand	Model	Capacity	Units
VOLVO	FH 12	520 HP	2
VOLVO	FH 12	400 HP	6
VOLVO	FH 12	340 HP	1
		Total	9

Brand	Model	Туре	Capacity (GLW)	Payload	Total
ASHOK LEYLAND	3516	Flat Bed Trailer	35 Tons	22 Tons	15
ASHOK LEYLAND	4018	Semi-Low Bed Trailer	40 Tons	27 Tons	8
MAN	4028	Semi-Low Bed Trailer	40 Tons	27 Tons	4
MAN	4928	Low - Bed Trailer	49 Tons	32 Tons	4
TATA	PRIMA - 4928	Low - Bed Trailer	49 Tons	32 Tons	4
				TOTAL	35

























#### Teesta III

#### One of the Largest Hydroelectric Projects in India

Andritz VA TECH HYDRO, a member of the Andritz Group, has received an order for the comof the Teesta Stage III hydropower plant in Sikkim, India. The order was placed by Teesta Urja Ltd., Gurgeon, New Delhi, India.

company, established for the completion of the TEESTA Stage III project. TEESTA Stage III is situated in the north of the State of Skkim, close to Sankiang on the Teesta Fliver.

- The main project structures comprise A 300m-long, 60 m high concrete faced rockfill dam (OFPC)
- Two 16 x 21.2 x 285 m deniting A14 km head race tunnel with a
- 7.5 m horseshoe shape A 136 m-high surge shaft with a
- 20 m.diameter . Two 1,135 m long pressure shafts
- with a 4 m cliameter
- An underground power station.

of sand with a high quartz-content, which can cause major erosion damage to the turbine. Therefore, arosion maintance was allocated special attention in the furbine design through the provision of a hard coating. The pre-construction stage and infrastructure activities are currently in progress at the site and the project has obtained of the statutory description. Financial cionure was achieved in September 2007. The project will be commissioned within

the XIP Five Year Plan (2007 - 2012)

by August 2011, thus making an essential contribution to mosting Indian hydropowor market demand.

Andritz VA TECH HYDRO will be responsible for model testing and the design, procurement, manufacturing, transport, installation and commission ing of the complete electromechanics equipment for the six vertical Potton

- units. Those activities mainly involved . Six Peton turbines with governors and main inlet valves
- . The mechanical audiaries
- Six generators . The electrical belance of the plant

The main equipment components will be produced in India, at VA TECH HYDRO India PV. Ltd. in Bhopsi (electrical equipment & conerators) and se VA TECH Flows Ltd. in Prithis neur Date (mechanical equipment, turbine Entire Logistics The Pelton turbine runners will be



VA TECH HYDRO in Reversiburg. With this contract we can further

consolidate our already excellent

market position in the fast-growing



















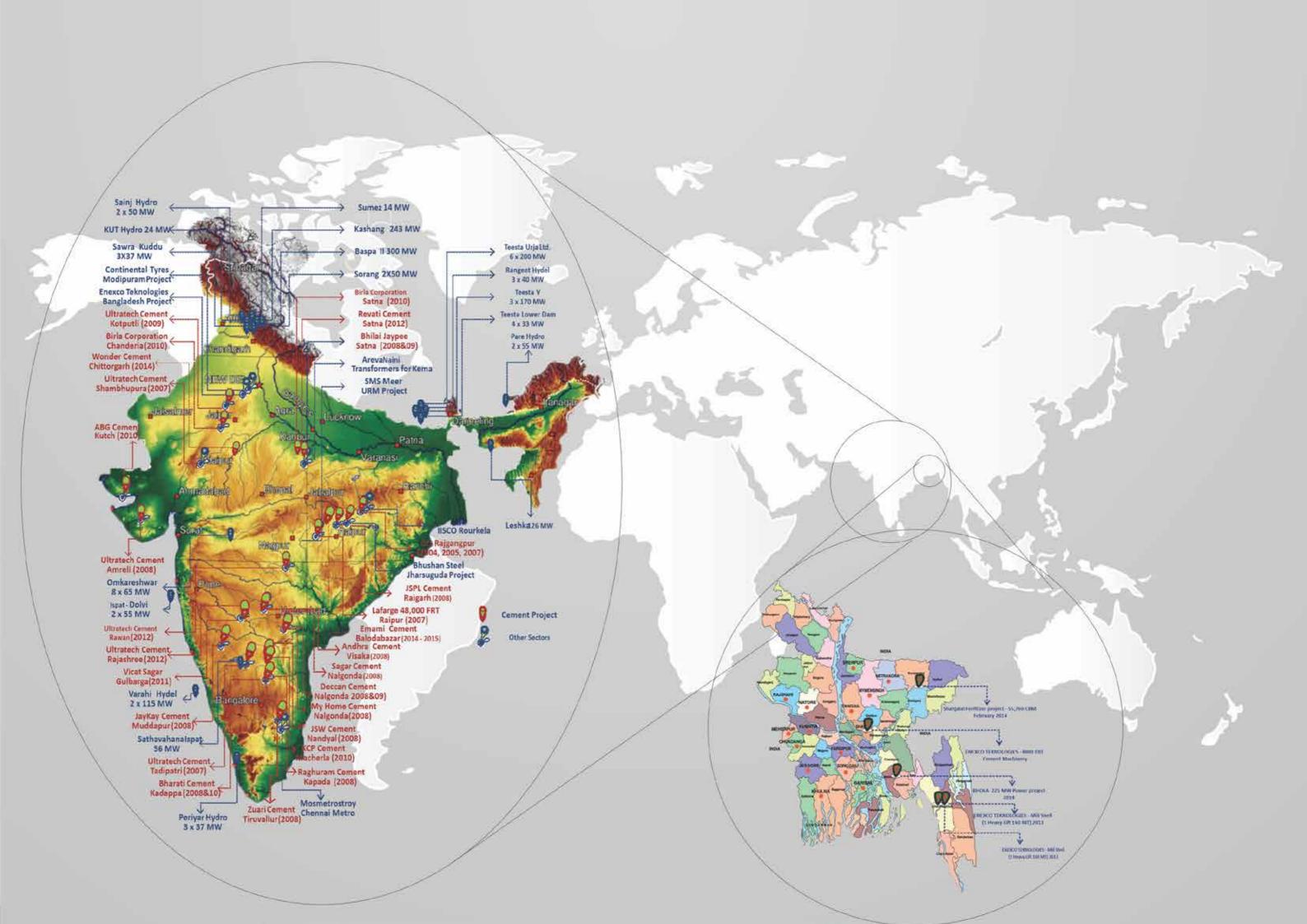
#### TO WHOM SO EVER IT MAY CONCERN

This is to certify that M/s. With Loesch India Private Limited is our Logistics Partner since 2009 and successfully carried out below Project Transportation including heavylifts within India and various other

Andritz Hydro greatly values their relationship with M/s With Loesch India Pvt Limited and had every intention of employing them for future projects. We would unconditionally recommend their services for such transportation.

SNo.	Project	PO No	Value (in MRR)	Total FRT	Heavy Lifts
1,	Teesta Urja	45/24680	104.8	Approx 70000	31 Nos - 72 - 76 ACT
2.	Teesta Urja	45/52906	170,3		
3,	Rangit	45/40280	25	Apprex 25000	10 Nos - 30 - 44 MT
4.	Forrestkerr	45/43629	21	Approx 3200	18 Nos - 105 MT
5.	Sawara Kuddu	45/34876 B 45/36461	36.Y 13.03	Арргох 20000	12 Nos - 50 - 5541
6.	Kashang	Various	20,04	Apprex 10000	NA
7.	Other	45/34242	90.3	Approx 30000	NA.
0.	Deran I & II	45/43630 ft. 45/43068	11.6	Approx 10000	4 Nos
9	Nagor Phat	Various	34	Approx 5000	NS.
10	Mclymont	45/59002	2.2	Apprex 500	3 Nos - 105 MT









#### **CORPORATE ADDRESS:**

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