

# WILH. LOESCH GROUP OF COMPANIES

EMPOWERING INDUSTRIALISATION

www.wilhloesch-group.com

# "WE ARE THERE WHERE YOU NEED US"





## MESSAGE FROM THE MANAGEMENT'S DESK

In the words of the legendary footballer Pele, "Success is no accident. It is hard work, perseverance, learning, studying, sacrifice and most of all, love of what you are doing or learning to do."

As we look back on the 25 years of the presence of Wilh. Loesch in India and the journey thus far, we realise that our success has surely not been an accidental achievement. It has been a lot of hard work, success and some failures, but the strong will to succeed and determined perseverance, coupled with the constant will to learn has made us arrive at what we set out 25 years back to achieve.

Over the years, we saw great relationships build with colleagues, clients, vendors, service providers, and we have weathered through the struggles to proudly say that we have achieved what many just dream of. We fell in love with the work that we do, and it has now become a part of our lives, and the passion today is much stronger as we prepare to face the new decade ahead.

Our group of companies have always lived by our corporate tagline of 'Someone to rely on' and we have persistently tried to live up to this. As we look back and reminiscence over the 100s of successful projects delivered globally and the value we have added to the businesses of our clients & customers, we are proud of what we have achieved.

The new world has brought many challenges, and we at Wilh. Loesch group realise the need to keep creating new and progressive approaches in our service offerings and operations, and to continue to contribute to the growth of our customers. As result we have diversified and added services that we are confident will add value to the growth of our customers, and as a result continue to achieve greater success for us a business as well.

At this moment I would personally like to thank each one of our colleagues across the globe, along with every individual who has in his or her own way contributed to our success story. Without you seeing the same dream and supporting the vision, we would not have been who we are today.

Our success would not have been possible without the trust of our customers, who have shared in our incredible journey over the last 2 decades. And we look forward to continuing to serve and support all of you in our efforts to exceed expectations and build further on that trust.

Thank you once again and let us persevere to achieve greater success – Together!

#### Sanwar Kanoria

Management Member Wilh. Loesch Group of Companies

## GROUP SERVICES



## MEET OUR MANAGEMENT TEAM



Sanwar Kanoria Management Member



**Nitesh Mehta** Managing Director



Nitesh Bagadia Management Member



**Utsav Gupta**Finance Director



Hridesh Agarwal
Management Member

#### **OUR VISION**

Our aim is to act as an essential partner to our clients by assisting them developing and maximizing long-term competitive advantages through digital innovation and upgrading skills based on a new horizon in the logistics and supply chain industry.

#### **OUR VALUES**

To maintain excellence and progressively work to increase our capabilities in order to be a reliable choice while upholding the highest moral and professional standards.

Meet the Wilh. Loesch Group Management team, that strives to ensure, you as our client, get delivery of the best in class services that you rightfully deserve.

## **MAREHOUSING**

## PRE LAND ACQUISITION

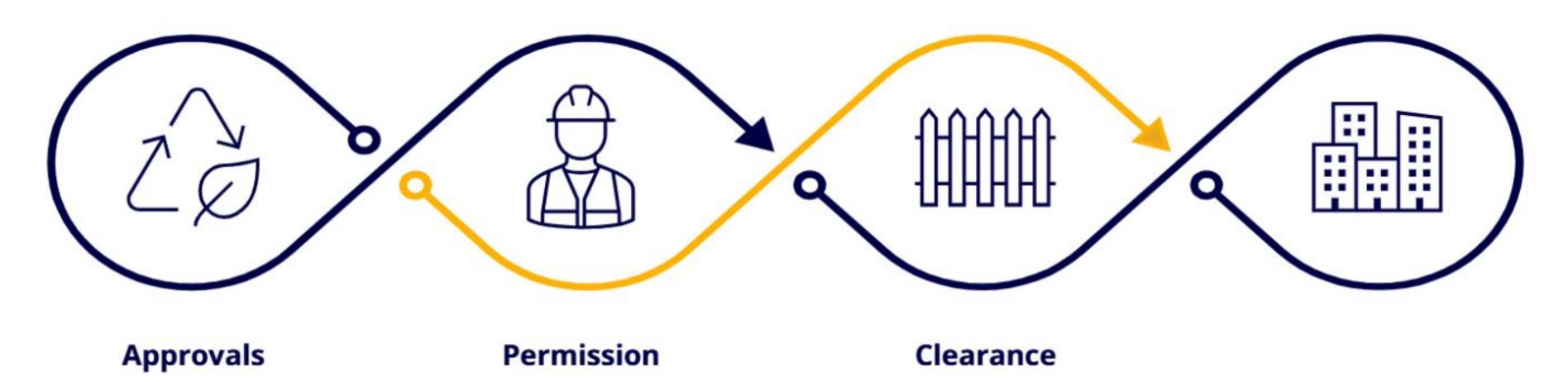






### STATUTORY PERMISSIONS

Wilh. Loesch Project Services will extend support for obtaining all the required approvals, permissions & NOCs from concerned authorities for hassle free clearances



## POST LAND ACQUISITION







Wilh. Loesch has been offering customized warehousing services, tailored to meet the client's requirements, since the year 2003.



Our warehousing services include an inhouse barcoding and tracking system, customized racking, and use of owned MHE.



Wilh. Loesch provides numerous customized warehousing solutions for EPC and manufacturing companies in the region of India and Nepal.



We provide various warehouse management services including long term storage, warehouse space, racking, inventory management, tailor/truck loading and unloading, and warehouse labour.



## DISMANTLING &

RELOCATION

















Wilh. Loesch Group has vast experience in dismantling and relocation of mid and large-size plants as well as machinery on a global basis.



We have an expertise in barcoding technology with a custom barcoding & colour coding software. The whole process of barcoding and colour coding of the project cargo for the stage-wise flow of information, has been simplified with our in-house customized IT applications.



In over two decades, the company has executed various dismantling & relocation projects in the Chemical, Petrochemical, Automobile, and Food Processing industries.







We are members of GIRN - Global Industrial Relocation Network.





## PROJECT FREIGHT

## FORWARDING

- Core areas of operation: India / Bangladesh / Australia / Germany / Italy / Kenya / Malaysia / Nepal / Singapore / UAE / USA / Vietnam.
- Proven track record of handling logistics and project cargo for Automotive Industries / Cement & Steel / Food / Hydro Power / Railways & Infrastructure / Heavy Engineering / Chemicals Power Transmission and Distribution & Mining Sector.
- Understand and interpret logistics requirements of Large / Mid size engineering & EPC and other industries.
- We deliver as per schedule without any damage to machined surface.
- Dedicated In-house engineering & transport department for efficient and technically qualified process flow.





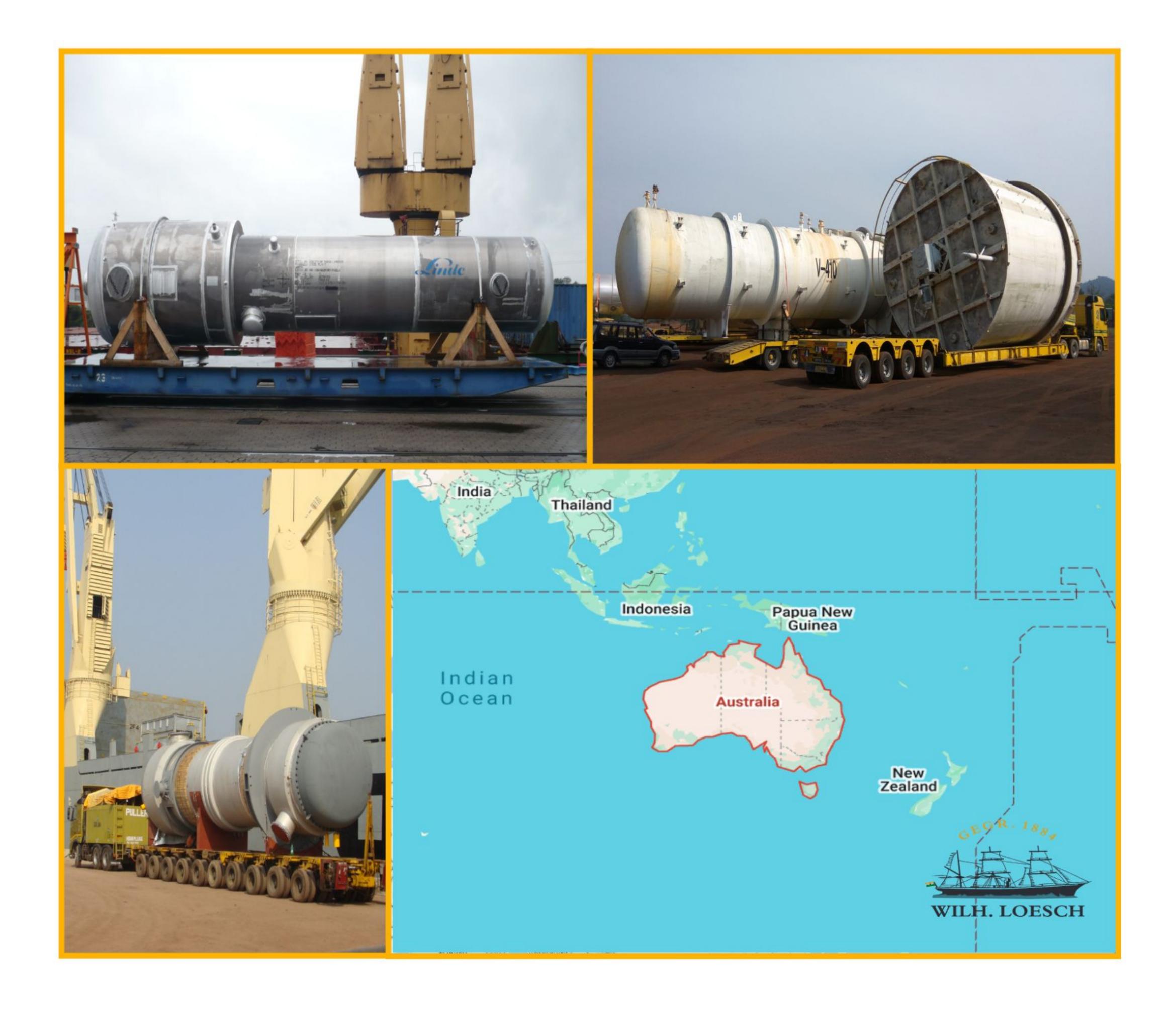


Wilh. Loesch Group has an extensive presence in East Africa. We offer freight forwarding services and delivery to the site of project cargo and machinery in all major Sub-Sahara East African countries such as Djibouti, Ethiopia, Kenya, Tanzania, Uganda, Rwanda, Burundi, South Sudan, Mozambique, and Zambia. Our group office for the region in based in Nairobi, Kenya. We have successfully delivered large projects in Power, Transmission & Distribution, Cement and Steel across the region.



We are member of ALN - Africa Logistics Network, where we will collaborate and grow with other companies.





Wilh. Loesch Group has a presence in Australia through its offices in Melbourne, Perth and Sydney. We have successfully executed several large projects related to Infrastructure and Railways. So far, Wilh. Loesch Group has exceeded the expectations of the client base in the country by prioritizing the qualitative service over any other dimensions.



Wilh. Loesch Group has its presence in South East Asia through its offices in Vietnam and Malaysia since 2017. Our professional team has endeavoured to deliver successful projects over these years. We are going above and beyond in the region to convey desired outputs and accomplish a distinctive position in this market with a global trading business, in addition to the ever growing logistics business. We have delivered hundreds of successful projects worldwide from China and Southeast Asia through our associate offices. Through our owned office in Vietnam, we will be able to offer a vast scope of services while remaining efficient and ensuring we live true to our tagline, "we are there where you need us."





We have excelled in delivering various projects for large as well as mid-size industries in the region with the support of our associate offices in UAE. Wilh. Loesch and Sealand Group provide a vast range of services in the region with adherence to all the safety standards and legal compliance of the region. We are set to become a trustworthy brand name for logistics, project cargo, chartering and global trading requirements through our newly opened office in UAE.



Wilh. Loesch Group operates in Europe from its bases in Germany and Italy. We handle both inbound and outbound freight forwarding and project cargo requests from Europe.



Wilh. Loesch Group operates in the United States through its own office. We are here to provide services in various areas of freight forwarding, chartering and project cargo. Through our newly established operations in the United States, we operate as a reliable brand name for logistics, project cargo, chartering, and global trading needs.



#### DO YOU NEED SHIP

#### **BROKER SERVICES?**



Expertise and longstanding relationships enable us to always find the matching party for any kind of shipment.



As a charter broker, we are your connecting link between cargo stakeholders and shipping companies.



We are specialized in bulk, break bulk and Project cargo from single shipments to contracts of affreightment and time charters.

## INLAND TRANSPORT



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Wilh. Loesch Group has an in-house team of engineers and an experienced transportation department. They ensure the adherence to proper procedure regarding every transportation need of clients.



We understand the client requirements completely and propose a cost effective yet safe solution to them, based on our in-depth experience and understanding of the cargo and project.



It requires lots of planning and coordination to deliver one successful project. We have the distinction of delivering hundreds of heavy lift projects in different and challenging geographical areas. This is our USP!

Brand	Model	Units	Capacity per axle	Payload	Total
TRATEC	HB / 2Axle	8	18 Tons	13.5 Tons	16
TRATEC	HB / 4Axle	8	18 Tons	13.5 Tons	32
TRATEC	HB / 6Axle	8	18 Tons	13.5 Tons	48
				Total	96

Brand	Model	Capacity	Units
VOLVO	FH 12	520 HP	2
VOLVO	FH 12	400 HP	6
VOLVO	FH 12	340 HP	1
		Total	9

Brand	Model	Туре	Capacity (GLW)	Payload	Total
ASHOK LEYLAND	3516	Flat Bed Trailer	35 Tons	22 Tons	15
ASHOK LEYLAND	4018	Semi-Low Bed Trailer	40 Tons	27 Tons	8
MAN	4028	Semi-Low Bed Trailer	40 Tons	27 Tons	4
MAN	4928	Low - Bed Trailer	49 Tons	32 Tons	4
TATA	PRIMA - 4928	Low - Bed Trailer	49 Tons	32 Tons	4
				TOTAL	35

## FREIGHT CONSULTANCY

We offer freight consultancy to assist our clients to streamline their freight forwarding and logistics procurement process. Our consultancy services are designed to make the procurement process simple, transparent, and cost effective. We offer an in-house software T-SCM as a part of our freight consultancy services. T-SCM is an easy-to-use web-based software solution, designed by our team of experts with years of experience in Supply Chain Management of various industries. It is a customized supply chain management solution applicable to any kind of business, designed to make the handling of the RFQ and procurement process simple, transparent, efficient, and error-free.





## GLOBAL TRADING



Global trade has been a forte of Wilh. Loesch and Sealand Group. The group has been working persistently as an intermediator between suppliers and buyers. We are trading in Diesel Generator & Servo Stabilizers, Construction Equipment & Machineries, Wood, Limestone, Natural Stones (Granite, Marble & Vietnam White Marble), agricultural products, FMCG segment (Personal care, Skin care, Homecare, Hygiene, Food and Non-food products), Industrial Chemicals, Spices & Dry fruits and packed food in the global markets. We play an important role in managing the procurement of material, connecting buyers & suppliers, and ensuring the timely delivery of goods in the trading domain. We also work as local representatives to global manufacturers in the markets of our presence.



## EVENT MANAGEMENT

### Your Fairytale, Our Planning Precision

At Wilh Loesch Group, we specialize in crafting weddings that are as unique as the love stories they celebrate. Our EVENT Business division is dedicated to ensuring every detail, from the grandest gesture to the smallest touch, is meticulously planned and flawlessly executed. We understand that weddings are more than events — they are cherished milestones. Our team collaborates with you to bring your vision to life, managing everything from venue selection, décor, and logistics to personalized touches that make your day extraordinary. Trust us to turn your big day into a beautiful memory that lasts forever.

#### **TURNING WEDDINGS INTO TIMELESS MEMORIES**

#### Simplify Wedding Planning with Smart Software

Our wedding planning software makes organizing your dream day a breeze. From wrangling RSVPs to nailing down timelines, we've got the tools to keep the chaos under control.

#### **KEY FEATURES:**





RSVP tracking made fun (and fuss-free).

#### **Smart Grouping**



Because "Bride's Squad" and "Work Friends" shouldn't mix!

#### **Multilingual Support**



Love speaks all languages. So does our software.

#### **Workflow Automation**



Deadlines? Done. Schedules? Sorted.

#### In-App Chat



Keep the crew (and the vendors) in sync, in real time.

Planning's easy when tech's on your team. Now go say "I do!"

## (CSR) CORPORATE SOCIAL ACTIVITIES



We have been promoting quality midday meal and upgrading schooling facility in a school in Rajasthan and Wilh. Loesch is committed to the mission of giving opportunity to the dreams of young children so that they can be given the awareness, understanding and opportunity to turn their dreams into reality.

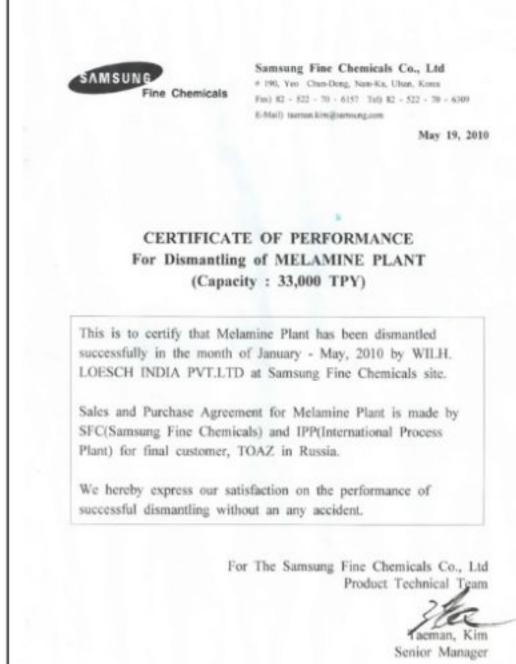
## CLIENT TESTIMONIALS















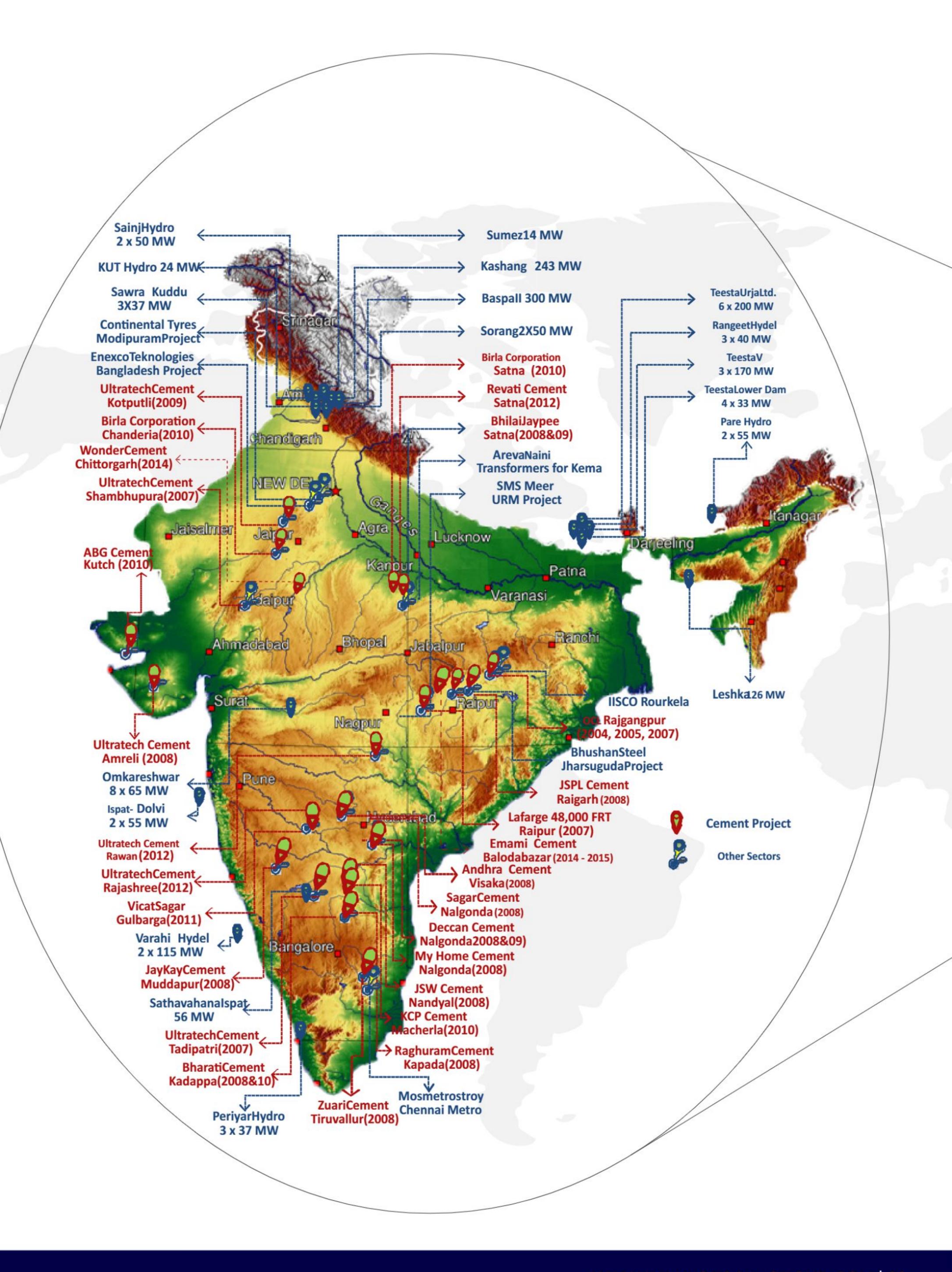


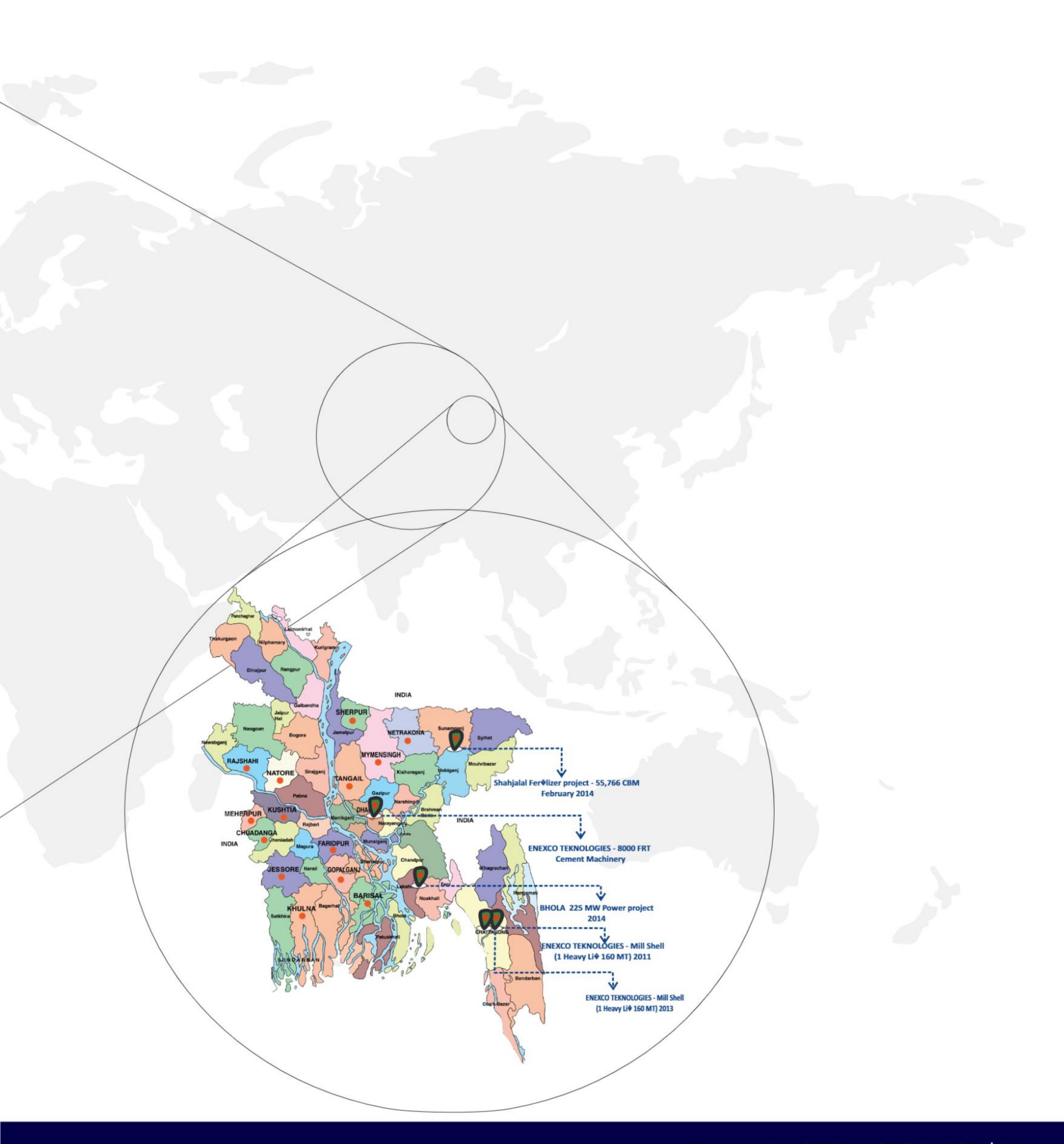


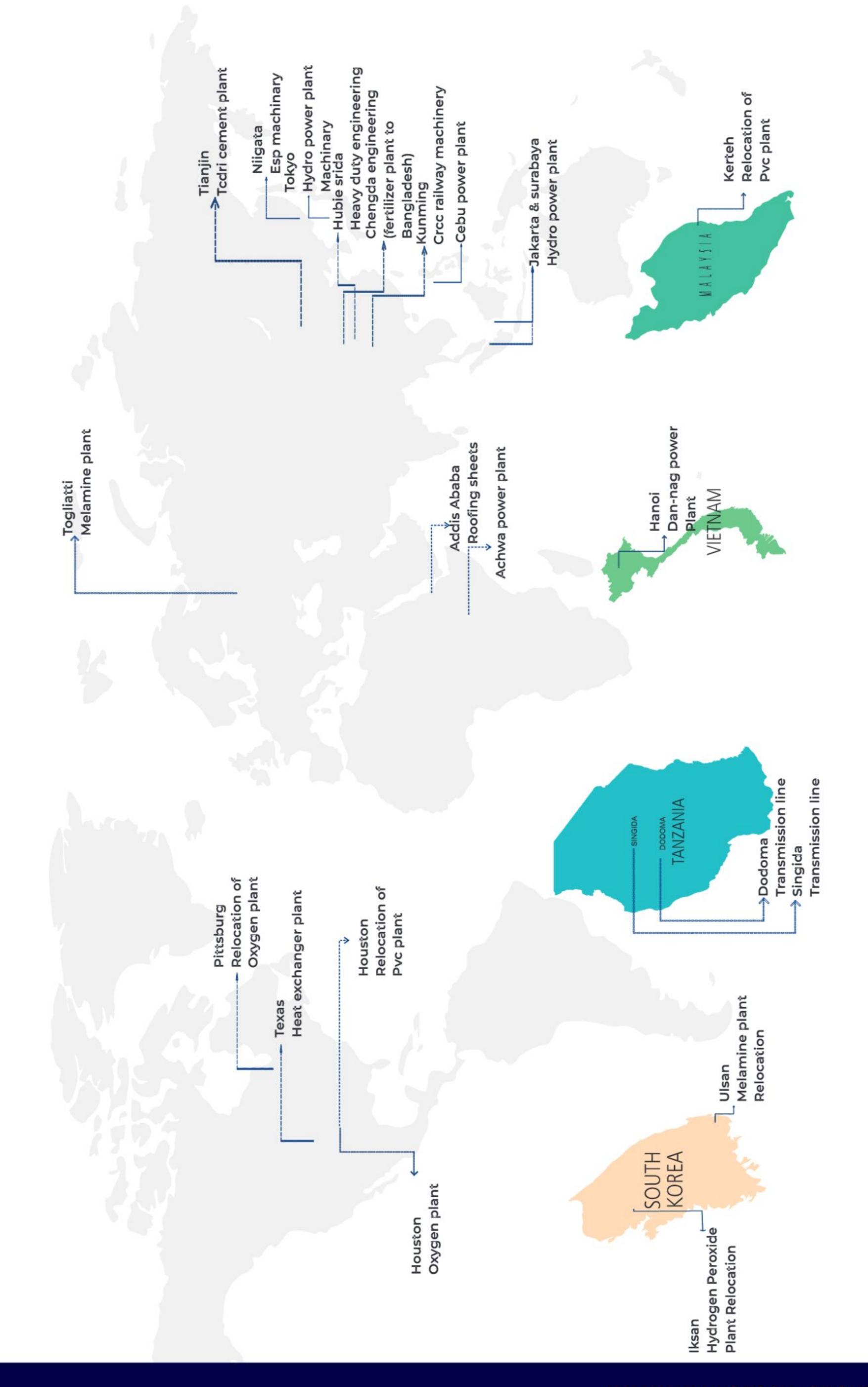












## OUR COMPANIES

**Q** America

Wilh. Loesch America LLC

441 Main Street, Metuchen, New Jersey 08840 Q Australia

Wilh. Loesch Australia PTY. LTD.

Unit 18, 198-222 Young Street, Waterloo, Sydney, NSW 2017 (Offices also in Melbourne & Perth)

**Q** Germany

Wilh. Loesch Deutschland GmbH

Christoph-Probst-Weg 4 20251 Hamburg Germany **Q** India

Wilh. Loesch India Pvt. Ltd.

Unit no.1711/1712, Solus, Hiranandani Estate, Patlipada, Thane (W), Thane - 400607, India (Office also caters to Bangladesh and Nepal)

**Q** Italy

Wilh. Loesch Italy

Via Operai 40 16149 Genova, Italy **Q** Kenya

Wilh. Loesch Kenya Ltd.

P.O. Box 101795, Jamia Royal Offices Building, Mogotio Road County: Nairobi, Westlands District

**Q** Malaysia

Wilh. Loesch (M) SDN. BHD.

Block B27, Jalan Intan 1/KS1, Intania Klang Teluk Gadong, Besar 41200, Klang Selangor, Malaysia Singapore

Wilh. Loesch Singapore Pte. Ltd.

Level 24-01, Capita Green, 138 Market Street, Singapore 048946

QUAE

Wilh. Loesch Dubai

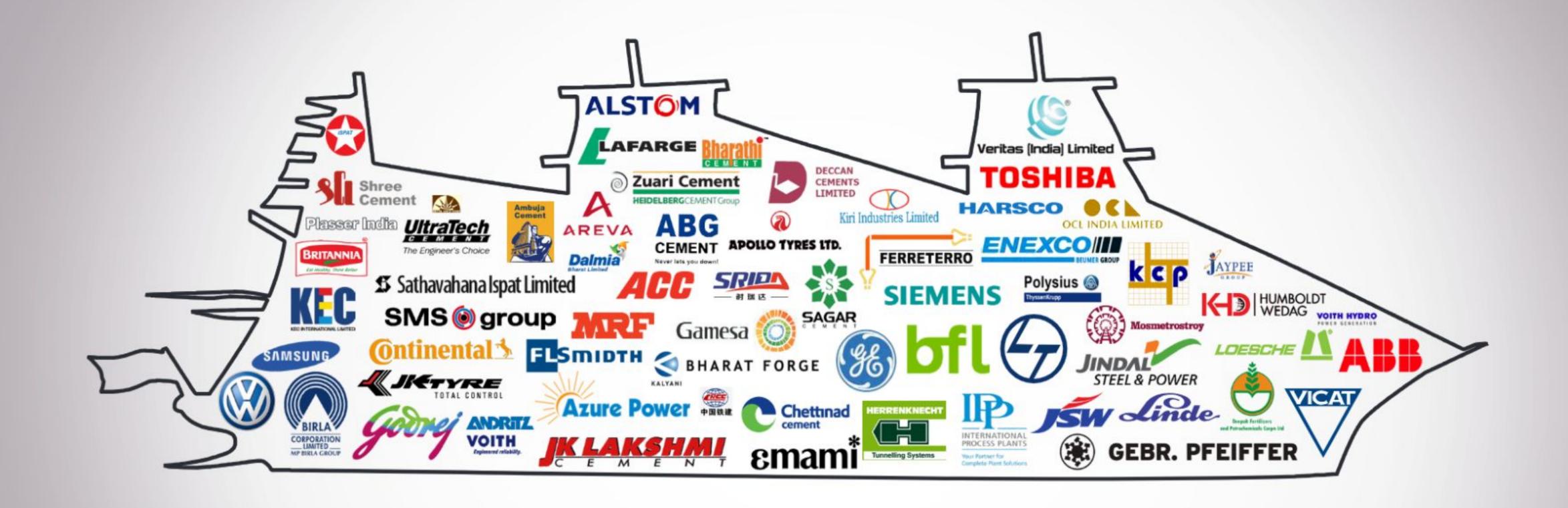
C/O. SeaLand Line Freight Broker LLC
Office No. 413, Al Khaleej Centre,
Al Mankhool Road, Bur Dubai, Dubai - UAE

Q Vi

Vietnam

Wilh. Loesch Vietnam Co., Ltd.

32 Dang Huu Pho, Phuong Thao Dien, Thanh pho Thu Duc, Thanh pho Ho Chi Minh, Vietnam



#### WE APPRECIATE YOUR BUSINESS



## "GLOBAL NEEDS - LOCAL SOLUTION"

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## "SOMEONE TO RELY ON"

## GET IN TOUCH

Level 24-01, Capita Green, 138 Market Street, Singapore 048946



INFO@WILHLOESCH.COM



WWW.WILHLOESCH-GROUP.COM

